



## Dairy NSW Snapshot August 2016

### OPPORTUNITIES

- Dairy NSW – Call for nominations for director vacancies – Closing 1 August 2016
- Taking Stock support
- DairyBase Coaching
- RAA – Concessional loans and funds for areas of risk management
- Crossroads farm leasing opportunities
- Considering foreign investment?

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### **Call for nominations for Director vacancies – Closing 1 August 2016**

Dairy NSW is calling for nominations for three director vacancies - two farmer directors and one skills-based director.

Michael Perich, Susan McGinn and Dr Ian Lean are completing their three-year term.

- Michael is retiring his farmer director position
- Sue, who is a farmer director, plans to renominate
- Ian, who is a skills-based director, plans to renominate

To be elected as a Director, all applicants (including those directors who renominate) undergo a selection process overseen by the Board Selection Committee. The Board Selection Committee is now seeking applications from interested and appropriately skills individuals.

Please download and read the [Call for Applications](#) before completing and submitting the [Dairy NSW Director Application Form 2016](#). Each contains instructions for submission and whom to contact if you have any enquiries.

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### **Taking Stock support**

The Taking Stock tool is used in conjunction with an advisor. Trained advisors help farmers assess the current financial and physical health of their farm businesses. Dairy NSW has trained advisors available for 1:1 support.

Register your interest to have an advisor support your farm business. Enquire:

[info@dairynsw.com.au](mailto:info@dairynsw.com.au)

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### **DairyBase Coaching**

DairyBase is an online business management tool to measure and compare farm performance over time. Dairy NSW is offering 1:1 coaching to farmers to input their farm business information. The DairyBase coaches have been trained to coach farmers on entering their farm physical and financial information into the database and generating reports that benchmark individual farm performance.

Register your interest to have a coach support your farm business. Enquire

[info@dairynsw.com.au](mailto:info@dairynsw.com.au)

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### **Rural Assistance Authority – Concessional loans and funds for areas of risk management**

Dairy Recovery Concessional Loans aim to support eligible Dairy Farm Businesses impacted by the 2015-16 reduction in milk prices. The scheme recognises that the May 2016 decision of Murray Goulburn Co-operative Co. Ltd (Murray Goulburn) and Fonterra Co-operative Group Ltd (Fonterra) to reduce the farm gate price of milk, is having a severe impact on some dairy farm businesses, resulting in widespread uncertainty and likely future hardship across the dairy industry. For more information on these concessional loans, click [HERE](#)

Areas of risk management include the undertaking of a business risk analysis; understanding exposure to climate and natural disaster risk; debt and financial risks; succession planning and

business continuity; understanding and development of strategies to mitigate and manage risk.

For more information on funding, click: [HERE](#)

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### **Crossroads farm leasing opportunity**

Looking for a two-year lease of a lot (acre) of farm land in a semi-rural area with local shops, schools and public transport. Negligible impact on land. Crossroads seeks site for valuable project “guests on land” for families exiting a trauma recovery program and wishing to rebuild their lives. Learning about the local farming community, animals, sustainability and gardening are the goals of the project. The lease agency is fully qualified, accredited, insured and experienced.

Enquire: [Christine Bird 0438 662 507](#).

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### **Considering Foreign Direct Investment?**

As Australia is globally recognised as a clean and safe food producer, international interest in the NSW dairy industry has increased in recent years. If you are considering foreign investment as a way to improve your production or processing capacity, NSW Department of Primary Industries’ (DPI) International Engagement Unit can assist in developing your investment enquiry.

Enquire: [Ryoko Uchida, NSW DPI](#).

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